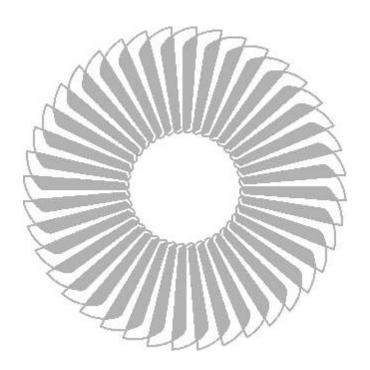


# An ISO 9001:2008 Certified Company





# **FLUIDOMAT LIMITED**

37th Annual Report 2012-13



# **ANNUAL REPORT 2012-13**

Date



# Board of Directors:

ASHOK JAIN Chairman and Managing Director

KUNAL JAIN Executive Director

M.K. SHAH K.C. JAIN NARENDRA KATHED

NARENDRA KATHED PRAFUL R. TURAKHIA

**#** Vice President and Compliance officer:

**PRAMOD JAIN** 

# Auditors:

J.P. SARAF & CO.

**Chartered Accountants** 

# Corporate Law Advisor :

**D.K. JAIN & COMPANY**Company Secretaries

# Bankers:

**CENTRAL BANK OF INDIA** 

# Registered Office:

117, 1st Floor, 'Navneet Darshan', 16/2, Old Palasia, Indore-452 018 (M.P.)

Tel.: 0731-2564820

# Registrar and Transfer Agents:

Ankit Consultancy Pvt. Ltd.

Plot No. 60,

**Electronic Complex** 

Pardeshipura, Indore (M.P.) -452010

Tel.: 91-731-3198601, 3198602

Fax: 91-731-4065798

E-mail: ankit\_4321@yahoo.com

# Works & Head Office:

7C-8J, I.S. Gajra Industrial Area,

Agra-Bombay Road, DEWAS-455 001 (M.P.)

Tel.: 07272-258582, 258583, 268100

Fax: 07272-258581

e-mail: fludomat@bsnl.in

info@fluidomat.com Website: www.fluidomat.com : 26th September, 2013

37th Annual General Meeting

Day : Thursday
Time : 2.00 p.m.
Place : 117, 1st Floor

'Navneet Darshan' 16/2, Old Palasia, Indore - 452 018 (M.P.)

Book Closure: 23.09.2013 to 26.09.2013

(Both days inclusive)

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#### NOTICE

**NOTICE** is hereby given that the 37th Annual General Meeting of the Members of **FLUIDOMAT LIMITED** will be held on Thursday, September 26, 2013 at 2.00 p.m.,at 117, "NAVNEET DARSHAN", 16/2 Old Palasia, Indore (M.P.) 452018, Registered Office of the company to transact the following business:

#### I. ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Statement of Profit & Loss Account for the year ended March 31, 2013 and the Balance Sheet as at that date together with the reports of the Directors and Auditors thereon.
- 2. To declare dividend for the financial year ended 31st March, 2013.
- To appoint a Director in place of CA M.K. Shah who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Shri K.C. Jain who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Shri Kunal Jain who retires by rotation and being eligible, offers himself for reappointment.
- 6. To appoint the Auditors and to fix their remuneration and in this regard to pass with or without modification the following resolution as an Ordinary Resolution:

**RESOLVED THAT** M/s J.P.Saraf & Co., Chartered Accountants (Firm Registration No. 006430C) be and is hereby appointed as Auditors of the Company, to hold office from conclusion of this annual general meeting until the conclusion of the next annual general meeting of the Company on such remuneration as shall be fixed by the Board of Directors.

By Order of the Board

Place: Indore ASHOK JAIN
Date: 13th August, 2013 CHAIRMAN & MANAGING DIRECTOR

#### NOTES

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. PROXY IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- 2. The Company has already notified closure of Register of Members and Share Transfer Books from 23rd Sept., 2013 to 26th Sept., 2013 (both days inclusive) for the determining the names of members eligible for dividend on equity shares, if declared at the meeting. The Dividend on equity shares if declared at the meeting, will be credited/dispatched to those members whose names shall appear on the Company's Register of Members on 26th Sept., 2013 in respect of the shares held in dematerlised form, the dividend will be paid to members, those names are furnished by NSDL/CDSL as beneficial owners as on that date.
- 3. Members holding shares in electronic form may note that bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend, the Company or its Registrar and Transfer Agent cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates, such changes are to be advised only to the depository participant of the members.
- 4. (a) Members are requested to notify immediately any change of address;
  - i) To their Depository Participants (DPs) in respect of their electronic share accounts; and
  - ii) To the Company to its Share Transfer Agents in respect of their physical share folios, if any.
  - (b) In case the mailing address on this Annual Report is without the PINCODE, members are requested to kindly inform their PINCODE immediately.
  - (c) Non-resident Indian Shareholders are requested to inform Share Transfer Agents immediately:
    - i) Change in the residential status on return to India for permanent settlement.
    - ii) The particulars of NRE Account with Bank in India, if not furnished earlier.
- 5. All documents referred to in the accompanying notice are open for inspection at the Registered office of the Company on all working days, except Saturdays between 11.00 A.M. to 1.00 P.M.
- 6. Members who are holding shares in identical order of names in more than one folio are requested to send to the Company the details of such folios together with the share certificates for consolidating their holdings in one folio. The share certificates will be returned to the members after making requisite changes thereon.
- 7. Members desires of obtaining any information concerning Accounts and Operations of the Company are requested to address their questions in writing to the Company at least 7 days before the date of the Meeting so that the information required may be made available at the Meeting.
- 8. The Company has connectivity from the CDSL & NSDL and equity shares of the Company may also be held in the Electronic form with any Depository Participant (DP) with whom the members/ investors having their depository account. The ISIN No. for the Equity Shares of the Company is INE459C01016. In case of any query/difficulty in any matter relating thereto may be



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addressed to the Share Transfer Agents Ankit Consultancy Pvt. Ltd., 60, Electronic Complex, Pardeshipura, Indore (M.P.) 452010.

- 9. As per the provisions of the Companies Act, 1956, facility for making nominations is now available to INDIVIDUALS holding shares in the Company. The Nomination Form-2B prescribed by the Government can be obtained from the Share Transfer Agent or may be down loaded from the website of the Ministry of Company affairs.
- 10. Pursuant to the provisions of section 205A(5) and 205C of the Companies Act, 1956, the Company is having total unpaid/unclaimed dividend of Rs. 521967/- for the financial year 2010-11 and 2011-12. Members are requested to please submit their request for obtaining dividend. The amount if any remains unpaid after 7 years from the date of declaration shall be transferred to the Investors Education and Protection Fund of the Central Government.
- 11. The SEBI has mandated the submission of PAN by every participant in securities market, members holding shares in electronic form are therefore, requested to submit the PAN to their depository participant with whom they are maintaining their Demat Accounts. Members holding shares in physical form can submit their PAN details to the Company's Share Transfer Agent, M/s Ankit Consultancy Pvt. Ltd.
- 12. Pursuant to the Clause No.49 of the Listing Agreement, profile of the Directors proposed for appointment/re-appointment being given in a statement containing details of the concerned Directors is attached hereto.

#### **GREEN INITIATIVE:**

The Ministry of Corporate Affairs ( "MCA"), Government of India, through its Circular No. 17/2011 dated 21st April, 2011 and Circular No. 18/2011 dated 29th April, 2011, has allowed companies to send Annual Report comprising of Balance Sheet, Profit & Loss Account, Directors' Report, Auditors' Report and Explanatory Statement etc., through electronic mode to the registered e-mail address of the members. Keeping in view the underlying theme and the circulars issued by MCA, we propose to send future communications in electronic mode to the e-mail address provided by you to the depositories and made available by them being the registered address. By opting to receive communication through electronic mode you have the benefit of receiving communications promptly and avoiding loss in postal transit.

Members who hold shares in physical form and desire to receive the documents in electronic mode are requested to please promptly provide their details (name, folio no., e-mail id) to the Registrar and Transfer Agent of the company. Members who hold shares in electronic form are requested to get their details updated with the respective Depositories.

The annual report and other communications/documents sent electronically would also be displayed on the Company's website: www.fluidomat.com. As a Member of the Company, you will be furnished, free of cost, a printed copy of the Annual Report of the Company, upon receipt of a requisition from you.

We request you to support this initiative and opt for the electronic mode of communication by submitting your e-mail address to your DP or to the Company's Registrar, in the interest of the environment.

#### STATEMENT REGARDING THE DIRECTORS PROPOSED FOR APPOINTMENT

Name and Designation	Age/ Years	Qualification	Expertise/ Experience	Date of Appointment	Other Directorships	No. of Shares Held & %
CAM.K. Shah Independent Director	55yrs.	Chartered Accountants	Having more than 28 yrs. Experience in Auditing and Taxation	26.09.2000	Aawas Finance Ltd.	Nil
Mr. K.C. Jain Independent Director	70yrs.	M.Com, DIT	Having 36 yrs. Corporate experience in the field of Accounts, Finanace, Taxation and Industrial Management.	01.02.2004	Nil	200 Shares
Mr. Kunal Jain (WTD) Promoters	31yrs.	B.Com	10 Years in commercial matters	01.05.2007	Red Wood Packaging Pvt. Ltd.	1136956 Shares 23.08%

By Order of the Board

Place: Indore ASHOK JAIN
Date: 13th August, 2013 CHAIRMAN & MANAGING DIRECTOR



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# DIRECTORS' REPORT AND MANAGEMENT DISCUSSION AND ANALYSIS

#### Dear Members,

Your Directors have pleasure in presenting the 37th Annual Report of the Company together with the Audited Accounts for the year ended 31st March, 2013.

#### FINANCIAL RESULTS:

The financial performance of the Company, for the year ended March 31,2013 is summarized below:

(`In Lacs)

Particulars	31.03.2013	31.03.2012
Revenue from operation	3020.02	2684.65
Other Income .	37.41	26.92
Total Income	3057.43	2711.57
Total Expenses	2242.31	2138.62
Profit before Interest, Depreciation &Tax (EBIDTA)	815.12	572.95
Less: Interest	1.71	0.34
Less: Depreciation	46.48	40.57
Profit before Tax	766.93	532.04
Less: (a) Current Tax	249.71	176.24
(b) Deferred Tax	4.50	(2.07)
Net Profit for the year	512.72	357.87
Add: Surplus brought forward from previous year	774.78	497.49
Amount available for appropriation	1287.50	855.36
Appropriations:		
(a) Transferred to General Reserve	100.00	9.00
(b) Proposed Dividend on Equity Shares	123.18	61.59
(c) Tax on Proposed Dividend	20.93	9.99
Surplus Carried to Balance Sheet	1043.39	774.78
Paid up Equity Share Capital	492.70	492.70
Earning per share (Rs.10/- each) Basic & Diluted (in Rs.)	10.41	7.26

#### **DIVIDEND:**

Your Directors are pleased to recommend a dividend of Rs. 2.50 per share i.e. 25% (previous year 12.50%) for the financial year ended March 31, 2013. Above dividend would be paid subject to approval by the Members in the ensuing Annual General Meeting (AGM). The proposed dividend will absorb Rs. 144.11 lacs including Dividend Distribution Tax of Rs. 20.93 lacs.

#### **OPERATIONAL REVIEW:**

In the financial year 2012-13, the company continued its strong growth with consistent performance. Total revenue (including other income) increased by 12.75% to Rs. 3057.43 lacs as against Rs. 2711.57 lacs for the previous year. Profit after tax for the year under review increased by 43.27% as compared to previous year. The company has generated cash profits of Rs. 563.70 Lacs as against Rs. 396.37 Lacs in the corresponding previous year. During the year EPS has increased by 43% to Rs. 10.41 as against EPS of Rs. 7.26 in the corresponding previous year.

#### **FIXED DEPOSITS:**

Your Company has not accepted any public deposit within the meaning of provisions of section 58A of the Companies Act, 1956 read with the Companies (Acceptance of Deposit) Rules, 1975 and as such no amount of principal or interest was outstanding as of the balance sheet date.

### **CORPORATE GOVERNANCE:**

Your Company firmly believes and adopts the highest standard of practice under Corporate Governance. A separate section on corporate governance and a certificate from Auditors of the Company regarding compliance of the conditions of corporate governance as stipulated under clause 49 of the listing agreement with the stock exchanges form part of this annual report.

#### **DIRECTORS:**

The Board consists of executive and non-executive Directors including independent Directors who have wide and varied experience in different disciplines of corporate functioning.



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In terms of Articles of Association of the Company CA M.K. Shah, Shri K.C. Jain and Shri Kunal Jain liable to retire by rotation at the forthcoming Annual General Meeting and being eligible offers themselves for re-appointment.

#### DIRECTORS RESPONSIBILITY STATEMENT:

In accordance with the provisions of section of 217(2AA) of the Companies Act, 1956, your Directors state that:

- In the preparation of accounts, the applicable accounting standards have been followed.
- Accounting policies selected were applied consistently. Reasonable and prudent judgments and estimates were
  made so as to give a true and fair view of the state of affairs of the Company as at the end of March 31, 2013 and
  the profit of the Company for the year ended on that date.
- Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance
  with the provisions of Companies Act, 1956 for safeguarding the assets of the Company and for preventing and
  detecting frauds and other irregularities.
- The annual accounts of the Company have been prepared on a going concern basis.

#### **AUDITORS:**

M/s J. P. Saraf & Co., Chartered Accountants, Indore, the statutory Auditors of the Company retires at the close of this Annual General Meeting and is eligible for re-appointment. The Company has received confirmation from the Auditors that their re-appointment will be within the limits prescribed under section 224(1B) of the Companies Act, 1956. The Audit Committee of the Board has recommended their re-appointment. The necessary resolution is being placed before the shareholders for approval.

#### **AUDITORS' REPORT:**

The report of the auditors of the Company and notes to the accounts are self explanatory and therefore do not call for any further comments and may be treated as adequate compliance of section 217(3) of the Companies Act, 1956.

#### **COSTAUDITORS:**

M/s G.K.Gupta & Co., Cost Accountants in whole-time practice, are re-appointed as the cost auditors of the Company for the financial year 2013-14 to conduct cost audit of the accounts maintained by the company, in respect of the company's products prescribed under Cost Audit Rules.2011.

Pursuant to the provisions of section 209(1)(d) of the Companies Act, 1956, Company was subjected to maintain Cost Accounting Record and was required to file compliance Report to the MCA for the financial year 2011-12. Accordingly Compliance Report for the period 01.04.2011 to 31.03.2012 issued by M/s G.K. Gupta & Company, Cost Auditors was filed with the Ministry of Corporate Affairs (M.C.A.) on December 13, 2012. The due date for filing the said report with MCA was February 28, 2013.

The Cost Audit Report for the financial year 2012-13, in respect of the Company's Products prescribed under Cost Audit Rules 2011, is due to be filed with MCA on or before September 27, 2013 (being within 180 days from the end of reporting year). The cost audit report will be filed with the Central Government as per the timelines.

#### SECRETARIAL COMPLIANCE CERTIFICATE:

Compliance Certificate has been obtained from M/s D. K. Jain & Co. in terms of the provisions of section 383A(1) of the Companies Act, 1956 which is being annexed to the Directors' Report, which is self-explanatory and needs no comments. Annexure B

### **INSURANCE:**

The Company has taken adequate insurance cover for all movable & immovable assets for various types of risks.

### INDUSTRIAL RELATIONS:

Company's Industrial relations continued to be healthy, cordial and harmonious during the period under review.

#### **HEALTH AND SAFETY:**

The safety and security of the workers are important things for building healthy work environment. The Company has taken effective measures in the field of health care and safety. Your company has conducted following activities for building healthy work culture:

- 1. Regular medical check-up
- 2. Medical aid facility for the workers and placement of first aid boxes at several places
- 3. Ensuring safety of the workers by displaying signs, cautionary board, emergency phone calling system.
- 4. Conducting training programs on the job and after job.
- 5. Conducting lectures for awareness of hygiene and cleanness.
- 6. Training to fire marshals and display their contact numbers at various locations.

Your Company belief that healthy and happy working environment is the fundamental rights of every employee and to provide the same as a duty of the company. Your company is committed towards providing a healthy working environment in every possible way.

#### **ENVIRONMENTAL PROTECTION:**

Your company believes that clean surrounding and healthy environment adds to the efficiency of the workers. Your company believes that it is responsibility of the company to maintain the ecological balance for sustainable



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development. Your company aims towards maintaining the harmony and rhythm of the eco system. The eco friendly initiatives adopted by your company includes:

- 1. Optimum use of natural resources
- 2. Implementing the 3R system, reduce, re-use and recycle.
- 3. Tree plantation campaigns.
- 4. Regular internal environmental checks.
- 5. Reduction in process waste.
- 6. Storage and disposal of hazardous wastes as per statutory requirements.

#### CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility (CSR) is not a new Concept in India. The only new is that the focus has been shifted from making profits to meeting societal challenges.

Corporate Social Responsibility is the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large.

Your company is dedicated to serve the society at large. Commitment towards health, safety and environment protection are the core values of the company. The company is continuously making efforts to preserve the environment by undertaking various measures such as plantation of trees, encouraging paperless transactions, optimum use of natural resources, etc.

Your company shall continue to undertake more activities and initiatives to improve the quality of life and society at large.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, PARTICULAR OF EMPLOYEES AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information as required under section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules 1988 have been annexed herewith as Annexure A.

### MANAGEMENT DISCUSSION AND ANALYSIS REPORT:

#### A. Economic overview:

During the year under review the Global economy continued to be sluggish. The world faced several economic and political challenges ranging from Eurozone debt crisis to continued turmoil in some of North African countries. Several European economies experienced recession due to high unemployment, banking fragility, fiscal tightening and sluggish growth. By and large clear signs of global recovery are yet to emerge.

On the domestic front financial year 2012-13 experienced economic slowdown with growth of 5.0% after achieving continuous growth of over 8.5% upto 2009-10. Various factors of political turmoil, Governance problems and uncertainty of future including international factors contributed to the slow down and resulted in high inflation, lack of investment and delay in project implementation/completion. High interest cost and current account deficit have landed our economy in a critical stage calling for caution and bold decisions simultaneously. The financial year 2013-14 is expected to have increased demand as a result of good monsoon alongwith some of the fiscal policy measures taken by the Union Government including setting up of the Cabinet Committee on investments to ensure fast implementation of infrastructure projects.

Your company will continue to remain on growth path with the existing business opportunities in Fan and Pump Application, Spare Couplings business and on applications where the company offers effective drive solutions. Large number of couplings supplied to various projects during past five years are in operation and now offer additional business of spares and spare coupling supplies.

Your company has supplied its scoop control couplings on a new critical application on oil transfer/oil export pumps installed on off shore drilling rigs which call for conformance to stringent operational and safety parameters. This supply opens high volume export business opportunity.

With the increased awareness and credibility of company products several companies internationally are approaching us for supply of fluid couplings. Fluidomat steel body couplings are now established and proven in the Australian mining sector market. All these with continuous efforts and participation in international fares ensures growth in export business.

Your company continues new investments in Plant and Machinery for modernization. Improvements and development of new types/sizes of fluid couplings is a regular activity in company.

#### B. Industry structure and developments:

Your Company deals only in the one segment i.e. manufacturing and sale of the hi-tech products "Fluid Couplings" which are mainly used in various sector of industries including Thermal Power Plants, Steel, Metal, Cement, Paper, Chemical, Fertilizers, Coal and Ore-mining and Port handling facilities, etc. New projects in these sectors have important contribution towards growth and profitability of the Company.



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### C. Quality Management System:

The Company continued to be certified under ISO: 9001:2008 by British Standard Institution- BSI Management System for the Company's Quality System. The Quality Management System in the Company is well defined and is well in place.

#### D. Internal control system:

The Company has adequate internal control system commensurate with its size and business. The internal control systems are supplemented by internal audits. The Company has appointed independent outside Internal Auditors to further strengthening of the system. The audit system carries on a continuous basis, the entire gamut of operations, business and functions. The reports of internal auditors are submitted to the audit committee, which further review the adequacy of the internal control system.

#### E. Risk and Concerns:

Since your Company is catering the needs of almost all sector of Industries, if there is recession in any one sector, the other sector industry will continue to generate the revenue for the Company. Apart from the normal risk, demand-supply conditions, raw material prices, changes in government regulations, tax regimes, economic developments within the country and globally, no major risks are foreseen.

#### F. Cautionary statement:

Statement made in the management discussion and analysis report as regards the expectations or predictions are forward looking statements within the meaning of applicable Laws and Regulations. Actual performance may deviate from the explicit or implicit expectations.

#### **G. ACKNOWLEDGEMENTS:**

Your Directors place on record their gratitude to the Central Government, State Governments and Company's Bankers, for the assistance and co-operation and encouragement they extended to the Company. Your Directors also wish to place on record their sincere thanks and appreciation for the continuing support and unstinting efforts of Investors, Customer, Vendors and Employees in ensuring an excellent all around operational performance.

BY ORDER OF THE BOARD

Dravious Vaar

Place: INDORE

ASHOK JAIN
Dated: 13th August, 2013

CHAIRMAN & MANAGING DIRECTOR

#### **Annexure A to the Directors' Report:**

[Information as per the Companies (Disclosure of particular in Report of Board of Directors) Rules, 1988]

#### A CONSERVATION OF ENERGY:

The Company has undertaken several initiatives to reduce energy consumptions at different levels. Your Company believes in sustainable consumption of natural resources and the conservation of energy remain a key focus area at all times. The Company gives utmost importance to the conservation of energy as a part of its Corporate Social Responsibility and adopt eco-friendly practices in all areas of operations.

		Current Year	Previous Year
		2012-13	2011-12
PC	WER & FUEL CONSUMPTION:		
1.	Electricity (Purchased) Units	712932	734592
	Total Amount (Rs.)	6006984	5346378
	Rate per Unit (Rs.)	8.42	7.28
2.	Electricity (Generated) units	5282	5372
	Total Amount (Rs.)	129851	105681
	Rate per Unit (Rs.)	24.58	19.67

#### B. TECHNOLOGY ABSORPTION AND RESEARCH & DEVELOPMENT:

R & D activities are an integral part of operations and all the expenses relating to R & D debited to Profit and Loss Account.

### C. FOREIGN EXCHANGE EARNING AND OUTGO:

Information in respect of Foreign Exchange Earning & Outgo is as under:

	Cullelli leal	i ievious ieai
Earning (Rs.):	1,68,67,239	1,47,12,251
Outgo (Rs.) :	5,97,301	1,81,586



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#### D. PARTICULARS OF THE EMPLOYEES:

The Company does not have any employee whose particulars are required to be furnished under Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended from time to time.

BY ORDER OF THE BOARD

Place: INDORE ASHOK JAIN
Dated: 13th August, 2013 CHAIRMAN & MANAGING DIRECTOR

# Annexure B COMPLIANCE CERTIFICATE

CIN: L74210MP1978PLC001452 Nominal Capital: Rs.6,00,00,000

To,

### FLUIDOMAT LIMITED

117 1st FLOOR NAVNEET DARSHAN 16/2, OLD PALASIA INDORE (M.P.)

We have examined the registers, records, books and papers of **FLUIDOMAT LIMITED** (the Company) as required to be maintained under the Companies Act, 1956, (the Act) and the rules made there under and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended **31st March 2013** (from **01.04.2012** to **31.03.2013**). In our opinion and to the best of our information and according to the examinations carried and explanations furnished to us by the Company and its management, we certify that in respect of the aforesaid financial year:

- 1. The company has kept and maintained all registers as stated in **Annexure `A'** to this certificate, as per the provisions of the Act and the rules made there under and all entries therein have been duly recorded.
- 2. The company has filed the forms and returns, as stated in **Annexure `B'** to this certificate, with the Registrar of Companies and the Central Government or all authorities within the time prescribed under the Act, and the Rules made thereunder.
- 3. The company, being a public limited company, comments is not required.
- 4. The Board of directors duly met 4 (Four) times respectively on 30th May 2012; 13th August 2012; 9th November 2012; and 13th February 2013 and in respect of these meetings proper notices were given to the director and the proceedings were properly recorded and signed in the Minutes book maintained for the purpose.
- The company has closed its Register of Members from 24th September, 2012 to 26th September, 2012 (both days inclusive) and necessary compliance of section 154 of the Act has been made.
- 6. The Annual General Meeting for the financial year ended on **31st March**, **2012** was held on **26th September 2012** after giving due notice were given to the members and beneficiaries of the company and the resolutions passed thereat were recorded in Minutes book maintained for the purpose.
- 7. No Extra Ordinary General meeting was held by the company during the financial year.
- 8. The company has not advanced any loans to its directors or persons or firms or companies, referred to under section 295 of the Act.
- 9. The company has not entered into any contracts as specified in section 297 of the Act.
- 10. The company has made necessary entries in the register maintained under section 301 of the Act.
- 11. the company has obtained necessary approvals from the Board of Directors and members pursuant to section 314 of the Act wherever applicable. However, it was not required to seek any approval of the Central Government.
- The Board of Directors or duly constituted committee of directors has approved the issue of duplicate share certificates.
- 13. The company:
  - has delivered all the certificate on transfer/transmission of securities during the financial year in accordance with the provisions of the law.
  - ii. has deposited the amount of dividend declared in a separate Bank Account within five days from the date of declaration of dividend.



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- iii. has paid/posted the cheques/warrants transferred the amount in the electronic mode for the dividend to the members within a period of 30 days from the date of declaration and that all unpaid/unclaimed dividend has been transferred to unpaid dividend account of the company.
- iv. Was not require to transfer any amounts remains in unpaid dividend account, application money due for refund, matured deposits, matured debentures and the interest accrued thereon which have remained unclaimed or unpaid for a period of seven years to Investor Education and Protection Fund.
- v. has duly complied with the requirements of section 217 of the Act.
- 14. The Board of Directors of the Company is duly constituted. The appointment of directors was duly made. However, there was no appointment of additional directors, alternate directors and director to fill casual vacancy during the financial year.
- 15. The appointment of Managing Director has been made in compliance with the provisions of section 269 read with Schedule XIII to the Act and there was no requirement for seeking approval of the Central Government.
- 16. The company has not appointed any sole selling agents during the financial year.
- 17. The company was not required to obtained any approvals of the Central Government, Company Law Board, Regional Director, Registrar and/or such authorities prescribed under the various provisions of the Act during the financial year, except for the appointment of the cost auditors which was obtained by filing of Form 23C to the Central Government.
- 18. The directors have disclosed their interest in other firms/companies to the Board of directors pursuant to the provisions of the Act and the rules made there under.
- 19. The company has not issued any shares, debentures or other securities during the financial year.
- 20. The company has not bought back any shares during the financial year.
- 21. There was no redemption of preference shares or debentures during the financial year.
- 22. There were no transactions necessitating the company to keep in abeyance the rights to dividend, rights shares and bonus shares pending registration of transfer of shares.
- 23. the company has not invited/accepted any deposits falling within the purview of section 58A during the financial year.
- 24. The amount borrowed by the Company during the year ending 31st March, 2013 is within the borrowing limits of the Company and that necessary resolutions as per section 293(1)(d) of the Act have been passed.
- 25. The company has not made any loans or advances or given guarantees or provided securities to other bodies corporate u/s 372A of the Companies act, 1956 and consequently no entries have been made in the register kept for the purpose.
- 26. The company has not altered the provisions of the Memorandum with respect to situation of the company's registered office from one State to another during the year under scrutiny.
- 27. The company has not altered the provisions of the Memorandum with respect to the objects of the company during the year under scrutiny.
- The company has not altered the provisions of the Memorandum with respect to name of the company during the year under scrutiny.
- 29. The company has not altered the provisions of the Memorandum with respect to share capital of the company.
- 30. The Company has not altered its articles of association during financial year,
- 31. There was no prosecution initiated against or show cause notices received by the company and no fines or penalties or any other punishment was imposed on the company during the financial year for offences under the Act.
- 32. The company has not received any money as security from its employees during the financial year.
- 33. The company has not constituted the Provident Fund pursuant to section 418 of the Act.

For, D.K.JAIN & CO. COMPANY SECRETARIES

DILIP KUMAR JAIN PROPRIETOR CP NO. 2382

Date: 29th May, 2013

Place: Indore



# **ANNUAL REPORT 2012-13**



# ANNEXURE-A Registers as maintained by the Company

S.No	Particulars	Sections
1	Register of Charges	Section 143
2.	Register of Members	Section 150
3.	Index of Members	Section 151
4.	Registers and returns kept at the Registered Office	Section 163
	i) Contracts for appointment of Managing Director/Whole-time Director	
	ii) Annual Returns together with copies of certificate, etc.	
5.	Minute Book containing minutes of	Section 193
	- Board Meeting	
	- Audit Committee Meetings	
	- Remuneration Committee Meeting	
	- Investors Grievance Committee	
	- General Meeting	
6.	Books of Accounts	Section 209
7.	Cost Accounting Records	Section 233
8.	Register of contracts in which Directors are interested	Section 301
9.	Register of Directors, Manager & Secretaries	Section 303
10.	Register of Director's shareholdings	Section 307
11.	Register of Investments or Loans made, Guarantee or Security provided	Section 372A
12.	Register of Transfer of Shares	Section 108
13.	Register of renewed and duplicate share certificates	Rules 7
14.	Register for payment of Dividend	

For, D.K.JAIN & CO. COMPANY SECRETARIES

Date: 29th May, 2013 Place : Indore

DILIP KUMAR JAIN PROPRIETOR CP NO. 2382

# Annexure-B Forms and Returns as filed by the Company with Registrar of Companies, during the financial year ending 31st March, 2013.

			•g •	ora. o, <b>20</b> . o	-		
S. No.	Form No.	Section/ Rules	For dated	Filed on dated	Whether Within Time	Whether late filing fee paid	Remarks/ RoC Receipt No./ Dated
1.	Form 23AC &						
	23ACA(XBRL)	220	31/03/2012	05/12/2012	YES	N.A.	Q03942679
2.	Form 20B	159, 161	26/09/2012	19/10/2012	YES	N.A.	P91033241
3.	Form 66	383(1A)	31/03/2012	26/09/2012	YES	N.A.	P89090468
4.	Form 23C	233(B)(2)	31/03/2013	14/06/2012	YES	N.A.	S08801797
5.	Form 5INV	Rule 3	26/09/2012	21/11/2012	YES	N.A.	S16149585
6.	Form 23	192	26/09/2012	26/09/2012	YES	N.A.	B58364001
7.	Form 25C	269(2)	01/05/2012	12/05/2012	YES	N.A.	B38918561
8.	Form 8	125	27/06/2012	06/07/2012	YES	N.A.	B42739763
9.	Form 8	125	27/06/2012	06/07/2012	YES	N.A.	B42740142
10.	Form A XBRL	233	31/03/2012	13/12/2012	YES	N.A.	S17274895

For, D.K.JAIN & CO. COMPANY SECRETARIES

Date: 29th May, 2013 Place: Indore DILIP KUMAR JAIN PROPRIETOR CP NO. 2382



## **ANNUAL REPORT 2012-13**



### CORPORATE GOVERNANCE REPORT

As required under clause 49 of the Listing Agreement with the Stock Exchanges, the Corporate Governance Report forms part of the Annual Report. A certificate from the Statutory Auditors of the Company confirming compliance of the Corporate Governance is appended to the Report on Corporate Governance.

### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

The company believes that good Corporate Governance emerges from the application of the best and sound management practices and compliance with the law coupled with total adherence to highest norms of business ethics.

The Corporate Governance Policy of the company is based on principles of equity and ensures the following:

- Proper composition of the Board of Directors;
- Timely dissemination of material information to the stakeholders concerning their interests;
- Adequate Internal Checks and Balances;
- Transparency and Accountability; and
- Compliance with the applicable laws and regulations.

#### 2. BOARD OF DIRECTORS AND THEIR MEETINGS:

The Board consists of executive and non-executive directors including independent directors who have wide and varied experience in different disciplines of corporate functioning. Shri Ashok Jain, Chairman & Managing Director is also assisted by Shri Kunal Jain, Whole-time Director is overall incharge for the affairs of the Company who exercise their powers and discharge their duties under the superintendence and control of the Board of directors from time to time. The Board of directors of the company comprises of four non-executive directors out of them three directors are independent.

During the financial year 2012-13 the Board of directors met 4 (Four) times on, 30th May 2012; 13th August 2012; 9th November, 2012 and 13th Feb. 2013. The time gap between any two Meetings of the Board was less than four months.

The composition of the Board of Directors and their attendance at the meetings during the year were as follows:

Name of the Directors	Category	Designation	No. of Board meetings held during the financial Year	No. of Board meetings attended during the Financial Year	Whether attended last AGM held on Septem- ber 26th, 2012	No. of other Director- ship	No. of Committee Chairmanship/ membership in other Companies
Shri Ashok Jain	Promoter & Executive Chairman	Chairman & MD	4	4	Yes	1	Nil
Shri Kunal Jain	Promoter & Executive Director	WTD	4	3	Yes	1	Nil
CAM.K. Shah	Independent/ NED	Director	4	4	Yes	1	Nil
Shri K.C. Jain	Independent/ NED	Director	4	4	Yes	0	Nil
Shri Narendra Kathed	NED	Director	4	0	No	1	Nil
Shri Praful R. Turakhia	Independent/ NED	Director	4	4	Yes	1	Nil

#### 3. INFORMATION PLACED BEFORE THE BOARD

The Board has complete access to all information with the company. All Board Meetings are governed by a structured agenda which is backed by comprehensive background information to take informed decisions. All information including inter alia information as required under clause 49 of the Listing Agreement are regularly provided to the Board, as part of the agenda papers well in advance of the Board meetings.

The Board has established procedure to periodically review compliance reports of all laws applicable to the company, prepared by the company, as well as steps taken by the company to rectify instances of noncompliance if any.

#### 4. CODE OF CONDUCT

The Company has adopted a Code of Conduct for all board members and Senior Management Personnel. All the Directors and Senior Management personnel have affirmed compliance with the Code of Conduct as on March 31, 2013. The Code of Conduct is available on the website of the Company www.fluidomat.com .A declaration to this effect signed by the Chairman & Managing Director forms part of this report.

#### 5. COMMITTEES OF THE BOARD

The committees constituted by the Board of Directors of the Company are as under:

- A. Audit Committee
- B. Remuneration Committee
- C. Shareholders'/Investors' grievances Committee

#### 5.1 AUDIT COMMITTEE:

As a measure of good Corporate Governance and to provide assistance to the Board of Directors and to meet the requirement of section 292A of the Companies Act, 1956 and the Clause 49 of the Listing Agreement and in fulfilling the Board's overall responsibilities, an Audit Committee is functioning consisting of only independent



# **ANNUAL REPORT 2012-13**



Directors. The Audit Committee inter-alia has the following mandate in terms of the Clause 49 of the Listing Agreement:

- Overview of company's financial reporting process and the disclosure of the financial information in the annual accounts.
- To review and discuss with management, internal audit team and external auditors regarding any significant finding of material nature.
- 3. To consider and review the adequacy of management control system and internal audit function and frequency of internal audit process.
- 4. To review with Management the quarterly and annual financial statements before submission to the Board focusing primarily on any change in accounting policies and compliance with accounting standards, requirements of stock exchanges and other legal compliance.
- 5. To review Balance Sheet & Profit and Loss Accounts to be placed before the Board.
- To consider and review the financial and risk management policy of the Company.
- To consider and review the defaults, if any in payment to the creditors, financial institutions and reasons thereof.
- To review the functioning of the Whistle Blower mechanism.
- To appoint the Cost Auditors and review the Cost Auditor Reports/Compliance Report of the Cost accounting Report.
- To consider and review the Compliance Certificate of the Practicing Company Secretary.
- 11. To consider the Directors responsibility statement to be given by the Board in the Directors Report.
- 12. To consider the matter relating to the recommendation for appointment of the external auditors and fixation of their audit fee and also approval for payment of any other services.
- Considering such other matters as may be required by the Board.
- 14. Reviewing any other areas which may be specified as role of the Audit Committee under the Listing Agreement, Companies Act and other statutes as amended from time to time.

#### a) Composition of the Audit Committee:

The Audit Committee of the company comprises of the following independent directors:

DirectorPosition<br/>ChairmanQualification<br/>B.Com, FCAShri K.C. JainMemberM.ComShri Praful R. TurakhiaMemberB.E. (Industrialist)Shri Pramod Jain, Vice President and Compliance officer<br/>is also functioning as the Secretary to the Committee.

#### b) Meetings of the Audit Committee:

During the financial year 2012-13 the Audit Committee met 4 (Four) times on, 30th May, 2012; 13th August, 2012; 9th November, 2012; 13th Feb. 2013 under the Chairmanship of CA M.K.Shah, in which proper quorum was present.

#### 5.2. SHAREHOLDERS' GRIEVANCE COMMITTEE:

The Shareholders' Grievances Committee facilitates prompt and effective redressal of the complaints of the shareholders and reporting the same to the Board periodically. The Shareholders' Grievance Committee of

the company was constituted comprising of the following independent directors:

CAM.K Shah (Independent/NED) : Chairman Shri K.C.Jain (Independent/NED) : Member Shri Praful R. Turakhia : Member

Shri Pramod Jain, Vice President & the Compliance officer also acting as Secretary to the Committee.

#### 5.3 REMUNERATION COMMITTEE:

#### a) Composition of the Remuneration Committee:

Composition of the Remuneration Committee is as under:

CAM.K. Shah (Independent/NED) : Chairman Shri K.C.Jain (Independent/NED) : Member Shri Praful R. Turakhia : Member (Independent/NED)

Shri Pramod Jain, Vice President and the Compliance officer also acting as the Secretary to the Committee. During the year 2012-13, only one meeting held on 13th August, 2012 for approval of the re-appointment of Shri Ashok Jain as the Chairman and Managing Director and revision in the salaries of Mrs. Pramila Jain, Mrs. Radhica Sharma, Mr. Sandeep Sharma and Mrs. Monica Jain, in which proper quorum was present.

# b) Payment to non-executive Directors and composition of the Committee:

The Company is not paying any remuneration to the non-executive/independent Directors except, sitting fees for the attending of the Board or the committee

#### c) Remuneration paid to directors during the year:

(Amount in Rs.)

				() timodiff in rto.)
S. No.	Name of Directors	Status	Sitting fee	Salary/ Remuneration
1	Shri Ashok Jain	Director/CMD	0	2945260
2	Shri Kunal Jain	Director/WTD	0	1937547
3	Shri K. C. Jain	Director/NED	10,000	0
4	CA M. K. Shah	Director/NED	10,000	0
5	Shri Narendra Kathed	Director/NED	0	0
6	Shri Praful R. Turakhia	Director/NED	10,000	0

# 6. VENUE AND TIME OF THE LAST THREE ANNUAL GENERAL MEETINGS:

Date of AGM	Venue	Time	No. of resolutions passed other than ordinary businesses	No.of resolution passed by Postal Ballot
24.09.2010	117,1st floor Navneet Darshan, 16/2 Old, Palasia Indore	2.00 P.M.	None	Nil
26.09.2011	do	do	Three	Nil
26.09.2012	do	do	Five	Nil

The Resolutions were passed by show of hands with requisite majority. The venue of the AGM of the company has been chosen for its central location, prominence and capacity. Chairman of the Audit Committee and Remuneration Committee, CA M.K.Shah has also attended the Annual General Meetings.

No extra ordinary general meetings were held during the previous three years.



# **ANNUAL REPORT 2012-13**



#### 7. DISCLOSURES:

The Company has complied with all the mandatory requirements. The Company's status of compliance with the non-mandatory requirements is given below:

#### 7.1 Non-Executive Chairman's Office

The Chairman of the Company is the Executive Chairman and hence this provision is not applicable.

#### 7.2 Remuneration Committee

The Company has a Remuneration Committee, the details of which are provided in this report under the section 'Committees of the Board - Remuneration Committee.'

#### 7.3 Shareholder Rights

The quarterly, half yearly and annual financial result of the Company are published in news papers and are posted on the website of the Company and also sent to the Bombay Stock Exchange, where the shares of the Company are listed. The complete Annual Report is sent to every shareholder of the Company.

#### 7.4 Audit Qualifications

It is always the company's endeavour to present unqualified financial statements. There are no audit qualifications in the company's financial statements for the year ended 31st March 2013

#### 7.5 Whistle Blower Policy

The Company encourages an open door policy where employees have access to the Head of the Business/ Function. The Company takes cognizance of the complaints made and suggestions given by the employees and others. Complaints are looked into and whenever necessary, suitable corrective steps are taken. No employee of the Company has been denied access to the Audit Committee in this regard.

#### 7.6 Disclosure of Related Party Transactions

Full disclosure of related party transactions as per Accounting Standard-18 issued by the Institute of Chartered Accountants of India are given under Note No.28 of Notes on Financial Statements.

### 7.7 Compliance by the Company

There has not been any non-compliance by the company and no penalties or strictures imposed on the company by the Stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years.

#### 8. MEANS OF COMMUNICATION:

The company regularly intimates its Un-Audited as well as Audited Financial Results to the Stock Exchange immediately after these are taken on record/approved by the Board. These financial results are published in the Free Press Journal (English) and in Chautha Sansar (Hindi), the vernacular newspaper. The results of the company are also available on the website of the company, at www.fluidomat.com.

#### **IMPORTANT COMMUNICATION TO MEMBERS**

The Ministry of Corporate Affairs has taken "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circulars stating that service of notice/documents including Annual Reports can be sent by an e-mail to its members. This will ensure prompt receipt of communication and avoid loss in postal transit. These documents will also be available on the company's website i.e. www.fluidomat.com for download by the shareholders.

To support this green initiative of the Government in full measure, member who have not yet registered their e-mail addresses or holding shares in physical form, are requested to register their e-mail addresses with the Depository through their concerned Depository Participant(s), or our RTA at ankit\_4321@yahoo.comalongwith your Folio No. and e-mail id.

#### . GENERAL INFORMATION FOR SHARE HOLDERS:

(i) Date, Time and Venue of Annual: 26th Sept., 2013

General Meeting : at 2.00 P.M. at Regd.Off.

at 117,1st Floor, Navneet Darshan, 16/2, Old Palasia, Indore (M.P) 452018

(ii) Financial Calendar : 2013-14

First Quarter Results
Second Quarter Results
Third Quarter Results
Last Quarter Results
Last Quarter Results
Date of Book Closure

: On 13th August, 2013
Before 14th Nov., 2013
: Before 14th Feb., 2014
: Before 30th May, 2014
: 23rd Sept. 2013 to
26th Sept., 2013

(iv) Date of Dividend Payment : Within 7 working days from the

date of AGM

(v) Board meeting for consideration: 29th May, 2013

of Annual Accounts

(vi) Posting of Annual Report : Before 1st Sept., 2013 (vii) Last date for receipt of Proxy : 24th Sept., 2013

(viii) No. of Share holders as on : 4648 31.03.2013

(ix) Listing on Stock Exchanges

: The equity shares of your company are listed on Bombay Stock Exchange Limited, Mumbai. The company has paid listing Fee for the year 2013-14.

x) Scrip Code : 522017

(xi) Demat ISIN No. for CDSL & NSDL: INE459C01016

(xii) Stock Market Data : Bombay Stock Exchange,

Mumbai

 $High \, and \, low \, during \, each \, month \, in \, the \, financial \, year \, 2012\text{-}13$ 

Month	High (Rs.)	Low (Rs.)	Total volume of shares
April, 2012	37.00	31.35	34,041
May, 2012	33.15	28.50	17,013
June, 2012	41.45	31.00	68,415
July, 2012	41.00	34.55	27,785
August, 2012	40.00	30.10	58,838
September, 2012	36.00	32.25	61,295
October, 2012	40.00	33.00	65,620
November, 2012	56.00	38.50	1,32,829
December, 2012	57.00	51.15	58,516
January, 2013	66.75	53.10	1,36,589
February, 2013	55.90	42.10	1,12,653
March, 2013	50.95	38.10	53,507

(xiii) Status of the investors/shareholders complaints:

(i) Number of complaints received during the year : 28 (ii) Number of complaints solved during the year : 28 (iii) Number of complaints pending at the end of the year : Nil

(xiv) Dematerialisation/Rematerialisation:

The shares of the company are traded in dematerialised form. As on 31st March, 2013, the Company's 4470844 shares are held by shareowners in dematerialised form, aggregating 90.74% of the Equity Share Capital.

No. of shares in physical, NSDL and CDSL as on 31st March, 2013:

(a) In physical Form : 4,56,156 (b) In CDSL : 9,70,159 (c) in NSDL : 35,00,685





Numb	er of Shares	No. of	% of Share	Share	% to	of their queries	Pardeshipura, Indore (M.P) 452010 Tel: 0731-3198601.602
		Owners	holders	Amount (Rs.)	Total		Fax: 0731-4065798
Jpto	1000	2,876	61.88	2625280	5.33		Email: ankit_4321@yahoo.com
1001	-2000	522	11.23	1006080	2.04		: Shri Pramod Jain
2001	-3000	207	4.45	591990	1.20	the Compliance Officer	Vice President
3001	-4000	113	2.43	435220	0.88		: 7C-8J, I. S. Gajra Industrial Area, No.
4001	-5000	372	8.00	1845000	3.75	& Address for	A.B.Road, Dewas (M.P.) 455001
	-10000	279	6.00	2359290	4.79	communication	Ph. 07272 258582, 258583, 268100
	-20000	126	2.71	2010650	4.08		Fax No. 07272 258581
	-30000	49	1.06	1255540	2.55		Email:fludomat@bsnl.in
	-40000	18	0.39	655790	1.33		
	-50000	23	0.50	1093480	2.22		For & On Behalf of the Boa
	-100000 1 Alassa	28	0.60	1941770	3.94		
10000	1- Above	35	0.75	33449910	67.89	Diago, INDODE	ACHOK IA
Total		4648	100	49270000	100	Place: INDORE Date: 13th August, 2013	ASHOK JA CHAIRMAN & MANAGING DIRECTO
	Shareholding p	oattern as or	n 31st March,			Č	
Sr. No	. Category		Share		Holding f share		
A	Promoter Ho	oldina	Jilale	3 HOIU /0 U	JIIII		
1	Promoters	J. Milig					
•	Indian Prom	oters	25	68690	52.13		
	Foreign Pron		20	0	0.00		
2	Persons Actin		t	0	0.00		
	Sub Total	J		68690	52.13		
 В		oro Holdina	2.0	00070	02.10		
3.	Non Promot Institutional in						
э. (a)	Mutual Funds			0	0.00		
(a) (b)	Bank, financi		:	U	0.00		
(D)	companies (						
	Non- Govt. Ir		GOV.	500	0.01		
(c)	FIIs	iout <b>u</b> tiono,		0	0.00		
(-/	Sub Total			500	0.01		
				300	0.01		
4	Others	orato Dadica	1	00422	E 70		
(a)	Private Corpo			80622	5.70		
(b)	Indian Public NRI/OCBs			55007 21829	41.71 0.44		
(c) (d)	Any other			352	0.44		
(u)							
	Sub Total			58310	47.87		
	TOTAL			27000	100.00		
	Details of shares the Suspense ac		the undeliver shares were	no instance for redshares therefore credited in the er Clause 5(a)	ore, no escrow		
	Registrar and Transfer Agents		Listing Agree Ankit Consult Plot No.60 Pardeshipura Tel: 0731-31	ancy Pvt. Ltd., , Electronic C a, Indore (M.P.) 45	omplex, 2010		
(xix) S	Share Transfer S	System :	Fax:0731-4 Email:ankit_ Application for physical form of the Regis Agents of the transfer are	065798 4321@yahoo.cor or transfer of share are Received at t strar and Share e Company. orocessed within	s held in he office Transfer All valid		
(xx) (	Correspondence	e address :	From the date Ankit Consult				



# **ANNUAL REPORT 2012-13**



# MANAGEMENT RESPONSIBILITY STATEMENT

The Management of Company accepts responsibility for the integrity and objectivity of these financial statements, as well as for estimates and judgments relating to matters not concluded by the year-end. The management believes that the financial statements reflect fairly the form and substance of transactions and reasonably presents the company's financial condition, and results of operations. To ensure this, the company has installed a system of internal controls, which is reviewed, evaluated and updated on an ongoing basis. Our internal auditors have conducted periodic audits to provide reasonable assurance that the company's established policies and procedures have been followed. However, there are inherent limitations that should be recognized in weighing the assurances provided by any system of internal controls.

These financial statements have been audited by M/s J.P.Saraf & Co., Chartered Accountants, the Statutory Auditors of the Company.

#### For & On Behalf of the Board

**ASHOK JAIN** 

CHAIRMAN & MANAGING DIRECTOR

Place: INDORE

Date: 13th August, 2013

### **DECLARATION**

This is to confirm that all the members of the Board of Directors and the Senior Management personnel have affirmed compliance with the Code of Conduct, applicable to them as laid down by the Board of Directors in terms of clause 49(1)(D)(ii) of the Listing Agreement entered into with the Stock Exchanges, for the year ended March, 31, 2013.

#### For Fluidomat Limited

ASHOK JAIN

**CHAIRMAN & MANAGING DIRECTOR** 

Place: INDORE

Date: 13th August, 2013

# COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE

TO, THE MEMBERS **FLUIDOMAT LIMITED** 

We have examined the compliance of conditions of Corporate Governance by Fluidomat Limited ("the Company"), for the financial year ended 31st March, 2013, as stipulated in Clause 49 of the Listing Agreement of the said company with Stock Exchange(s).

The Compliance of conditions of Corporate Governance is the responsibility of the company's management. Our examination was limited to the review of the procedures and implementations thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and based on the representations made by the Directors and the Management, we certify that the Company has complied in all material respects with the conditions of Corporate Governance as stipulated in clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

> FOR, J.P. SARAF & CO. CHARTERED ACCOUNTANTS (ICAI Reg. No. 006430C)

> > RITU JAIN (PARTNER)

Membership No.: 077553

Place: INDORE

Date: 13th August, 2013



## **ANNUAL REPORT 2012-13**



### INDEPENDENT AUDITORS' REPORT

#### To THE MEMBERS, FLUIDOMAT LIMITED

#### Report on the Financial Statements

We have audited the accompanying financial statements of FLUIDOMAT LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2013, the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with accounting principles generally accepted in India, including the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- (b) In the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

- 1 As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956;
  - e. On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For J.P. SARAF & COMPANY CHARTERED ACCOUNTANTS Firm Reg. No: 006430C

> RITU JAIN PARTNER M. No.: 077553

Place : Indore

Date: This 29th Day of May, 2013



### **ANNUAL REPORT 2012-13**



### **Annexure to Independent Auditors' Report**

(Referred to Para 1 under the heading of "Report on Other Legal and Regulatory Requirements" of our report of even date to the members of Fluidomat Ltd. for the year ended 31st March, 2013)

- (i) In respect of the company's fixed assets:
  - (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets:
  - (b) As explained to us the fixed assets have been physically verified by the management in accordance with phased programme of verification, which in our opinion is reasonable, considering the size and nature of its business. No material discrepancies were noticed on such verification.
  - (c) In our opinion and according to the information and explanations given to us, the company has not made any substantial disposal of fixed assets during the year and going concern status of the Company is not affected.
- (ii) In respect of its inventories:
  - (a) As explained to us, physical verification of inventory has been conducted at reasonable intervals by the management.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) According to the information and explanations given to us, the Company has maintained proper records of inventory. As explained to us, there were no material discrepancies noticed on physical verification of the inventories as compared to the book records.
- (iii) According to the information and explanations given to us, the Company has not taken/granted any loans, secured or unsecured from/to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Therefore, the provision of clause 4 (iii) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control procedure commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods. During the course of Audit we have not observed any continuing failure to correct major weaknesses in internal control system.
- (v) (a) According to the information and explanations given to us, the transactions that need to be entered into a register in pursuance of section 301 of the Act have been so entered.
  - (b) According to the information and explanations given to us, that these transactions have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time, though no such transaction was of the value exceeding Rupee Five Lakhs.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from the public within the meaning of the provisions of section 58A and 58AA of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975.
- (vii) In our opinion and according to the information and explanations given to us, the Company has an internal audit system commensurate with its size and nature of its business.
- (viii) We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1)(d) of the Companies Act,1956 and are of the opinion that prima facie the prescribed cost records have been made and maintained by the Company. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- (ix) According to the information and explanations given to us and on the basis of records of the Company, the Company is generally regular in depositing undisputed statutory dues including Provident Fund, Employees' State Insurance, Income-tax, Sales-tax, Custom Duty, Excise Duty, cess and any other statutory dues with the appropriate authorities though there has been delay in a payment of Sales Tax. The extent of the arrears of outstanding statutory dues as at the last day of the financial year concerned for a period of more than six months from the date they became payable, are Rs. 15.34,756/- (Commercial Tax, Central Sales Tax & Entry Tax).



# **ANNUAL REPORT 2012-13**



According to the records of the Company, there are no dues outstanding of custom tax / wealth tax / excise duty / cess etc. on account of any dispute except the following:

Nature of Dues	Period to which the amount relates	Forum where matter is pending	Amount (In Rupees)
Sales Tax	2009-10	Dy. Comm. Of Sales Tax, DivIII, Indore	5,41,754

- (x) The Company has no accumulated losses as at 31st March, 2013. The Company has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to Financial Institutions or Banks as at the Balance Sheet date.
- (xii) In our opinion and according to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion and according to the information and explanations given to us, the Company is not a chit fund or a nidhi or mutual benefit societies. Therefore the provisions of clause 4 (xiii) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- (xiv) In our opinion and according to the information and explanations given to us, the Company is not dealing in or trading in Shares, Securities, Debentures and other investments. Therefore the provisions of clause 4 (xiv) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company;
- (xv) In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) The Company has not raised any term loan during the year under Audit.
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet and cash flow statement of the Company, we report that no funds raised on short term basis have been used for long term investment and vice versa (excluding permanent working capital).
- (xviii) During the year the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Companies Act, 1956.
- (xix) The Company has not issued any debenture during the year.
- (xx) No money has been raised through the Public Issue during the year under Audit.
- (xxi) During the course of our examination of the books & records of the Company carried out in accordance with the generally accepted auditing practices in India and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company noticed or reported during the year, nor have we been informed of such case by the management.

For J.P. SARAF & COMPANY CHARTERED ACCOUNTANTS Firm Reg. No: 006430C

 Place : Indore
 PARTNER

 Date : This 29th Day of May, 2013
 M. No.: 077553

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# **ANNUAL REPORT 2012-13**



BALANCE SHEET AS AT 31st MARCH, 2013						
	NOT	_	As At st March, 2013	As At 31st March, 2012		
EQUITY AND LIABILITIES						
Shareholders' funds Share capital	1		49270000	49270000		
Reserves and surplus	2		119353922	82492595		
Troopings and surplus	_		168623922	131762595		
Non-current liabilities	2		E220E62	4970426		
Deferred tax liabilities (Net) Long-term provisions	3 4		5329562 4415738	4879426 4433498		
Long-term provisions	4		9745300	9312924		
Current liabilities			<u> </u>			
Short-term borrowings	5		0	6712517		
Trade payables	6		17814731	21542624		
Other current liabilities	7		23683158	20789775		
Short-term provisions	8		16347123	9006952		
Total			57845012	58051868		
iotai			236214234	199127387		
ASSETS						
Non-current assets						
Fixed assets						
Tangible assets	9		61768709	54006685		
Intangible assets			223025	205127		
Capital work-in-progress			0	1208674		
			61991734	55420486		
Other non current assets	10	)	2431257	2300940		
			64422991	57721426		
Current assets						
Inventories	11		30328259	38588123		
Trade receivables	12		79312438	74481573		
Cash and Bank Balances	13		56284573	24069455		
Short-term loans and advances	14	ł	5865973	4266810		
Total			171791243 236214234	141405961 199127387		
SIGNIFICANT ACCOUNTING PO	OLICIES AND					
NOTES ON FINANCIAL STATEM		30				
Note: The notes referred to above	e, form an integral part o	of these financial s	statements.			
As per our report of even date	For and on bel	half of the Board				
For J.P. SARAF & CO. CHARTERED ACCOUNTANTS, Firm No.: 006430C		<b>HOK JAIN)</b> ANAGING DIREC	CTOR EXE	(KUNAL JAIN) CUTIVE DIRECTOR		
(DITH IAIN)	(M.K. SHAH)	(K.C. JAIN	) /DD	AFUL R. TURAKHIA)		
(RITU JAIN) Partner	DIRECTOR	DIRECTOR		DIRECTOR		
M.No. 077553	DIVECTOR	PIKECION	`	DIVECTOR		
Place: Indore	•			(PRAMOD JAIN)		
Date: This 29th day of May, 2013	•			VICE PRESIDENT		





## STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31st MARCH. 2013

		Year Ended	Year Ended
		31st March, 2013	31st March, 2012
	Note	`	`
INCOME			
Revenue from Operations	15	302002388	268464790
Other Income	16	3740950	2691671
Total Revenue		305743338	271156461
EXPENSES:			
Cost of Materials Consumed	17	129149130	129566365
(Increase )/Decrease in Inventories	le) 18	(2260222)	(2022247)
(Finished Goods, Stock-in-Process and Stock -in-Trac	19	(2260323) 48673739	(2022347) 45379350
Employee Benefits Expenses Finance Costs	20	171668	33995
Depreciation Expenses	20 9	4647678	4056817
Other Expenses	21	48668266	40938518
Total Expenses	21	229050158	217952698
PROFIT BEFORE TAX		76693180	53203763
Tax Expenses			
a) Current Tax		24970858	17623893
b) Deferred Tax		450136	(206875)
PROFIT FOR THE YEAR		51272186	35786745
EARNINGS PER EQUITY SHARE (Face Value of	` 10 each)		
Basic & Diluted (in `)	22	10.41	7.26
SIGNIFICANT ACCOUNTING POLICIES AND			
NOTES ON FINANCIAL STATEMENT	1 to 30		

Note: The notes referred to above, form an integral part of these financial statements.

As per our report of even date For and on behalf of the Board

(ASHOK JAIN) For J.P. SARAF & CO. (KUNAL JAIN) CHARTERED ACCOUNTANTS, CHAIRMAN & MANAGING DIRECTOR EXECUTIVE DIRECTOR

Firm No.: 006430C

(M.K. SHAH) (RITU JAIN) (PRAFUL R. TURAKHIA) (K.C. JAIN)

DIRECTOR Partner DIRECTOR DIRECTOR

M.No. 077553

Place: Indore (PRAMOD JAIN) Date: This 29th day of May, 2013 VICE PRESIDENT





`In lacs

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2013

Vaar	V	

		Year Ended 31st March, 2013	Year Ended 31st March, 2012
A.	CASH FLOW FROM OPERATING ACTIVITIES : NET PROFIT BEFORE TAX Adjustment for :	766.93	532.04
	Depreciation	46.48	40.57
	Loss/ (Profit) on Sale/Discard of Fixed Assets	0.60	(0.59)
	Interest (Net)	(30.85)	(19.81)
	Lease rental net of lease equalisation	0.21	0.21
	OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES Adjustment for :	783.37	552.42
	(Increase) / Decrease in trade and other receivable	(65.60)	(225.49)
	(Increase) / Decrease in Inventories	82.60	(4.87)
	Increase / (Decrease) in Trade Payables & provisions	<u>(7.65)</u>	44.01
	CASH GENERATED FROM OPERATIONS	792.72	366.07
	Interest Paid	(1.72)	(0.34)
	Income Tax Paid NET CASH FROM OPERATING ACTIVITIES	<u>(249.71)</u> 541.29	<u>(176.24)</u> 189.49
R	CASH FLOW FROM INVESTING ACTIVITIES :	541.29	169.49
ъ.	Payment towards Capital Expenditure	(112.99)	(154.92)
	Sale of Fixed Assets (Net)	0.00	1.37
	Interest Earned	32.56	20.15
	NET CASH ( USED IN ) FROM INVESTING ACTIVITIES :	(80.43)	(133.40)
C.	CASH FLOW FROM FINANCING ACTIVITIES:		
	Proceeds from short term borrowings	(67.13)	66.15
	Payment of Dividend	(61.59)	(49.27)
	Dividend Tax Paid	(9.99)	(7.99)
	NET CASH ( USED IN ) / FROM FINANCING ACTIVITIES	(138.71)	8.89
	NET INCREASE / (DECREASE) CASH & BANK BALANCES (A+B+	·C) <b>322.15</b>	64.98
	CASH & BANK BALANCE OPENING BALANCE	240.69	175.71
	CASH & BANK BALANCE CLOSING BALANCE	562.84	240.69

Note: The previous year's figures have been regrouped and rearranged wherever necessary.

As per our report of even date For and on behalf of the Board

For J.P. SARAF & CO. (ASHOK JAIN) (KUNAL JAIN) EXECUTIVE DIRECTOR CHARTERED ACCOUNTANTS, CHAIRMAN & MANAGING DIRECTOR

Firm No.: 006430C

(RITU JAIN) (M.K. SHAH) (K.C. JAIN) (PRAFUL R. TURAKHIA) Partner DIRECTOR DIRECTOR DIRECTOR

M.No. 077553

Place: Indore (PRAMOD JAIN)

Date: This 29th day of May, 2013 VICE PRESIDENT



# **ANNUAL REPORT 2012-13**

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49270000

### NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2013

 PARTICULARS
 As At 31st March, 2013
 As At 31st March, 2012

1 SHARE CAPITAL:

#### **Authorised Share Capital**

50000 (Previous year 50000) 10% Redeemable

Preference Shares of ` 100/- each 5000000 5000000

#### Issued, Subscribed & Paid up

- 1.1 471000 Equity Shares of `10/- each out of the issued, subscribed and paid up share capital were alloted to IFCI Ltd. as fully paid up for a consideration other than cash.
- 1.2 Shares redeemed during the period of five years immediately preceding the reporting date; 30900 10% Redeemable Preference Share of `100/- each redeemed to IFCI Ltd. on 21/01/2011.
- 1.3 The details of shareholders holding more than 5% Shares:

Name of the Shareholders	As at 31st March, 2013 No. of Shares	% held	As at 31st March, 2012 No. of Shares	% held
Shri Ashok Jain	1097119	22.27%	1097119	22.27%
Shri Kunal Jain	1136956	23.07%	1029376	20.89%

1.4 The Reconciliation of the number of shares outstanding is set out below:

Equity Shares	As at 31st March, 2013 No. of Shares		As at 31st March, 2012 No. of Shares	`
At the beginning of the year	4927000	49270000	4927000	49270000
Outstanding at the end of the year	4927000	49270000	4927000	49270000

1.5 The Company has issued and subscribed equity shares having par value of `10 per share. Each Shareholder is eligible for one vote per share. The dividend proposed by the Board of Directors is subject to the approval of shareholders, except in case of interim dividend, if any. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion of their shareholding.





	NOTES ON FINANCIAL STATEMENTS FOR THE YEA	AR ENDED 31st I	MARCH, 2013
	PARTICULARS	As At 31st March, 2013	As At 31st March, 2012
2	RESERVES AND SURPLUS:		
2.1	Capital Reserve Balance as per last Balance Sheet	1024954	1024954
2.2	2 Capital Redemption Reserve Balance as per last Balance Sheet	3090000	3090000
2.3	General Reserve Opening Balance Add: Transferred from Surplus Closing Balance	900000 <u>1000000</u> 10900000	900000 900000
2.4	Surplus Opening Balance Add: Profit for the year Less: Appropriations:	77477641 51272186 128749827	49748750 <u>35786745</u> 85535495
	Tranferred to General Reserve Proposed dividend on Equity Shares # Provision for Tax on Proposed Dividend Closing Balance	10000000 12317500 2093359 104338968 119353922	900000 6158750 <u>999104</u> 77477641 82492595
2.5	Capital Reserve (2.1) includes Capital Subsidy `843504 (Previo amount `181450 (Previous year `181450). Capital Redemption 10% Redeemable Preference Shares.  # Dividend Proposed to be distributed to Equity Shareholders is `2.50	Reserve (2.2) is rela	ted to redemption of
3	DEFERRED TAX LIABILITY (Net) Deferred Tax Liability		
	On Difference of Depreciation on Fixed Assets  Deferred Tax Assets	7149990	6702189
	On Disallowable under the Income Tax Act, 1961#	1820428 5329562	1822763 4879426
	Deferred Tax debited / (credited) to Profit & Loss Account is ` 450136 (Previous year ` 206875) #Agrregate unpaid expenses u/s 43-B of Income Tax Act		
4	LONG -TERM PROVISIONS For Employee Benefits (Leave Encashment)	4415738 4415738	4433498 4433498
5	SHORT TERM BORROWINGS (Secured)		
	Working Capital Loans from Bank	<u>(4124346)</u> (4124346)	<u>6712517</u> 6712517
	Less: Transferred to Current Assets (Balances with Banks) being Debit Balances	ce 4124346 0	0 6712517



# **ANNUAL REPORT 2012-13**



### NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2013

- 5.1 Working capital loans are secured by hypothecation of present and future stock of raw materials, stock-inprocess, finished goods, stores and spares, book debts and further secured by first charge on the immovable assets including other movable assets of the company.
- 5.2 Working Capital loan are secured by personal guarnatee of Mr. Ashok Jain, Chairman and Managing Director of the company and Smt. Pramila Jain.

As at As at 31st March, 2013 31st March, 2012

6 TRADE PAYABLES 17814731 21542624 17814731 21542624

6.1 The company has issued letter to supplier or service providers for their status whether they are covered under the "Micro ,Small and Medium Enterprises (Development) Act, 2006. We have been informed by Management that no such status replied by parties and therefore, it is not possible to give the information required under the Act.

### 7 OTHER CURRENT LIABILITIES

Unclaimed Dividends	521967	238613
Advance from Customers	2347777	3515963
Other Liabilities #	20813414	17035199
	23683158	20789775

# Includes Statutory Dues, Liability for expenses and Trade Deposits.

**GROSS BLOCK** 

#### 8 SHORT TERM PROVISIONS

Provision for Bonus to Employees Others:	1936264	1849098
Proposed Dividend	12317500	6158750
Tax on Proposed Dividend	2093359	999104
	<u> 16347123</u>	9006952

**DEPRECIATION** 

#### 9. FIXED ASSETS:

(Amount in `)

PARTICULARS	COST ASAT	ADDITIONS 01.04.2012-	SALES/ ADJUST-	COST ASAT	UPTO 31.03.2012	PERIOD 01.04.2012-	WRITTEN BACK/ADJ-	UPTO 31.03.2013	AS AT 31.03.2013	AS AT 31.03.2012
	01.04.2012	31.03.2013	MENTS	31.03.2013	01.00.2012	31.03.2013	USTMENT	01.00.2010	01.00.2010	01.00.2012
TANGIBLE ASSETS:										
LAND (LEASE HOLD)	234227	0	20622	213605	0	0	0	0	213605	234227
SITE DEVELOPMENT	861080	0	0	861080	244568	14035	0	258603	602477	616512
BUILDING	29634913	4298879	0	33933792	7845227	880841	0	8726068	25207724	21789686
PLANT & MACHINERY	65684572	8000703	305119	73380156	42067164	2636556	273518	44430202	28949954	23617408
COMPUTER	1671859	68677	177227	1563309	1266689	132006	168765	1229930	333379	405170
FURNITURE	3149841	57622	416728	2790735	2578908	45237	396549	2227596	563139	570933
VEHICLES	9235196	0	0	9235196	2462447	874318	0	3336765	5898431	6772749
TOTAL	110471688	12425881	919696	121977873	56465003	4582993	838832	60209164	61768709	54006685
INTANGIBLE ASSETS:										
SOFTWARE	558283	82583	0	640866	353156	64685	0	417841	223025	205127
TOTAL	111029971	12508464	919696	122618739	56818159	4647678	838832	60627005	61991734	54211812
CAPITAL WORK IN PROGRE	SS (TANGIBLI	E ASSETS)							0	1208674
GRAND TOTAL	111029971	12508464	919696	122618739	56818159	4647678	838832	60627005	61991734	55420486
PREVIOUS YEAR	97281998	14366578	618605	111029971	53280948	4056817	519606	56818159	55420486	44084387





NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2013						
PARTICULARS	As At 31st March, 2013	As At 31st March, 2012				
10 OTHER NON CURRENT ASSETS						
Business Deposits	2431257 2431257	2300940 2300940				
11 INVENTORIES						
Raw Materials and Components (Refer Note No. 17.3)	15422711	26171898				
Stock-in-Process Finished Goods	5217404 7575233	4853449				
Stores and Spares	2017048	5677000 1788048				
Scrap	95863	97728				
Ostap	30328259	38588123				
For mode of valuation refer Point 'C' of Significant Accounting Po						
12 TRADE RECEIVABLES						
(Unsecured and Considered Good)						
Over Six Months	4255293	4101651				
Others	75057145	70379922				
40. OAGU AND DANK DALANGE	79312438	74481573				
13 CASH AND BANK BALANCE  Balances With Banks #	6040707	1746044				
Cash on Hand	6042787 181270	1746314 169800				
Fixed Deposit with Banks *	50060516	22153341				
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	56284573	24069455				
# Balance with Banks includes Unclaimed Dividend of ` 521967/		,				
* Fixed Deposit with Banks include Deposits of ` 44943690/- (Pre than 12 months and ` 4042714/- (Previous Year ` 3559940) as ma		-				
14 SHORT TERM LOANS AND ADVANCES						
(Unsecured and Considered Good)  Advance recoverable in cash or kind or for value to be received	442070F	2045064				
Balance with Central Excise Authorities	4138795 960216	2845964 621067				
Advance to Sundry Creditors	766962	799779				
navarios is suriary creditors	5865973	4266810				
15 REVENUE FROM OPERATIONS:						
15.1 Sale of Products	338876848	298113881				
(Including spares & components)	330070040	230113001				
15.2 Income from Services	389881	670683				
15.3 Scrap Sales	458079	<u>581855</u>				
Revenue from Operations (Gross)	339724808	299366419				
Less: Excise Duty & Service Tax Recovered	30319512	23480331				
Less: Sales Tax & Vat Recovered	7402908	7421298				
Revenue from Operations (Net)	302002388	268464790				





NOTES ON FINANCIAL STATEMENTS FOR THE	YEAR ENDED 31st	MARCH, 2013
PARTICULARS	Year Ended 31st March, 2013	Year Ended 31st March, 2012
<ul> <li>16 OTHER INCOME:</li> <li>16.1 Interest Income on:     Bank Deposit     Others</li> <li>16.2 Profit on Sale of Fixed Assets</li> <li>16.3 Other Non-Operating Income     (Includes Foreign Exchange Fluctuation gain of ` 125513/- (Previous year)</li> </ul>	3048824 207519 0 484607 ar`573534/-)) <u>3740950</u>	1968355 46937 89925 586454 2691671
17 COST OF MATERIALS CONSUMED Inventory at the beginning of the year Add: Purchase  Less: Inventory at the end of the year Cost of Material Consumed	26171898 118399943 144571841 15422711 129149130	27631835 128106428 155738263 26171898 129566365
17.1 Imported and Indigenous Raw Material Consumed Raw Material Consumed - Indigenous Component Consumed - Indigenous Component Consumed - Imported	66435094 51.44% 62297924 48.24% 416112 0.32% 129149130 100.00%	67970421 52.46% 60905160 47.01% 690784 0.53% 129566365 100.00%
17.2 <b>Details of Raw Material Consumed</b> Raw Material Aluminium Raw Material Cast Iron & Steel Raw Material Boughtout Components	18608989 47826105 62714036 129149130	18916466 49053955 61595944 129566365
17.3 <b>Details of Raw Material at the end of the year</b> Raw Material Aluminium Raw Material Cast Iron & Steel Raw Material Boughtout Components	1466705 5637561 8318445 15422711	932890 8663185 16575823 26171898
18 CHANGE IN INVENTORIES OF FINISHED GOODS, STOCK IN PROCESS AND STOCK IN TRADE Inventory at the end of the year Finished goods Stock in Process Scrap  Inventory at the beginning of the year Finished goods Stock in Process Scrap  (Increase)/Decrease in stock	7575233 5217404 95863 12888500 5677000 4853449 97728 10628177 (2260323)	5677000 4853449 97728 10628177 4676392 3830622 98816 8605830 (2022347)
18.1 Details of Stock in Process Cast Iron & Steel Components Aluminium Components	4358330 859074 5217404	4017271 836178 4853449





١	NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2013				
	PARTICULARS	Year Ended 31st March, 2013	Year Ended 31st March, 2012		
19	EMPLOYEE BENEFITS EXPENSES				
	Salaries and Wages	44167207	41309531		
	Contribution to Provident & Other Funds	3998217	3604665		
	Staff Welfare Expenses	508315	465154		
20	FINANCE COST	48673739	45379350		
20	Interest to Bank & Other	171668	33995		
	Interest to Burned Strict	171668	33995		
21	OTHER EXPENSES:				
	Manufacturing Expenses				
	Consumption of Stores and Spares	9144555	8926966		
	Power and Fuel	8388618	7772975		
	Machining and Other Job Work Charges Repairs to Plant and Machinery	5894391 1260621	5354170 1407968		
	Repairs to Plaint and Machinery  Repairs to Building	535762	102913		
	Lease Rent (Includes Amortisation Expenses ` 20622 (P. Y. ` 20622)	26355	26355		
	Selling and Distribution Expenses	20000	20000		
	Distribution Expenses	1867941	1720704		
	Discount & Rebate	475794	0		
	Sales Commission	7742593	5105613		
	Sales Promotion	123529	113869		
	Bad Debts/Liquidated Damages Other Establishment Expenses	2629148	1023340		
	Legal & Professional Fees	512819	312042		
	Rent	476947	460816		
	Rates and Taxes	271792	265965		
	Insurance	329935	315561		
	Bank Charges	1152454	1046156		
	Communication Cost	668530	646534		
	Other Repairs	292894	300526		
	Travelling and Conveyance Directors Sitting Fees	4490575 30000	3519752 42000		
	Vehicle Running and Maintenance Expenses	459788	401667		
	Payment to Auditors:				
	Audit Fees	60000	60000		
	Taxation matters	20000	7000		
	Reimbursement of Expenses	15159	9743		
	Loss on Sale/Discard of Fixed Assets	60242 15325	30902		
	Charity and Donation Security Charges	15325	24000 388029		
	Subscription & Membership Fee	300439	261983		
	Advertisement & Publicity	144187	114032		
	Printing & Stationery Expenses	488089	514743		
	Miscellaneous Expenses	789784	662194		
04.4	Lance de Lan III d'Anne de Orano de IO de la Companyo I	48668266	40938518		
21.1	Imported and Indigenous Stores and Spares Consumed Stores and Spares Consumed - Indigenous (100%)	9144555	8926966		
	Stores and Spares Consumed - Indigenous (100%)	9144555	8926966		
21.2	Prior Period Item (Included in Miscellaneous Expenses)		0320300		
<b>_</b>	Debit relating to earlier year	56803	4743		
	Credit relating to earlier year	(115381)	(23979)		
		(58578)	(19236)		
22	Earning Per Equity Share (EPS)	F10=0165	0==00=4=		
	(i) Net Profit after tax as per statement of Profit & Loss Account	51272186	35786745		
	(ii) Weighted Average number of equity shares (iii) Basic and Diluted Earnings per share (in `)	4927000 10.41	4927000 7.26		
	(iii) Dasio and Diluted Lamings per share (iii )	10.41	1.20		



8

9

10

11

12

Mrs. Pramila Jain

Mrs. Sunaina Jain

Mrs. Monica Jain

Mrs. Radhica Sharma

Mr. Sundeep Sharma

# FLUIDOMAT LIMITED

# **ANNUAL REPORT 2012-13**



### NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2013

			Year Ende 31st March, 201		Year Ended March, 2012
23		d Commitments (To the extend r	not provided for)		
22.1	(As certified by the Mana	agement) acts remaining to be executed on ca	unital account	0	2450000
	Contingent Liabilities	icts remaining to be executed on ca	ipital account	U	2430000
	(i) Counter Guarantees of	given to the Bank in respect of Gua	arantees <b>3087144</b>	9	22529065
	given by them on beha	alf of the company. Company being disputed not ackr	nowledged		
	as debt and not provide		lowledged		
	(a) Sales Tax		60205	-	1175705
	(b) Labour payment		1425		14256
	(c) Central Excise			0	5312806
24	Value of Imports on C.I.F	basis			
	Raw material Component			0	549493
25	Expenditure in Foreign (	Currency			
23	Travelling Expenses	Surrency	59730	1	181586
26	Earnings in Foreign Cur Export Sales & Services	rency on FOB basis :	1686723	0	14712251
	Export Sales & Services		1000723	3	14/12231
27		urrency on Account of Dividen			
	(a) Year to which the divid		2011-1	<del>_</del>	2010-11
	` '	shareholders to whom remittances which remittances	s were made 2	3 5	27 37866
	(d) Amount remitted in (`)	Which remittances were made	4560	-	37866
	( )				
28	Transactions during the	year with related parties			
S.No	. Name of the person	Relation	Nature of Transactions	2012-13	2011-12
1	Mr. Ashok Jain	Chairman & Managing Director	Remuneration	2945260	2945673
2	Mr. Kunal Jain	Executive Director	Remuneration	1937547	1517946
3	Mr. Praful R.Turakhia	Director	Rent of Registered Office Sitting Fee	143066 10000	136241 8000
4	Mr. D. K. Kemkar	Director	Sitting Fee	0	6000
5	Mr. M. K. Shah	Director	Sitting Fee	10000	12000
6	Mr. K. C. Jain	Director	Sitting Fee	10000	10000
7	Mr. Narendra Kathed	Director	Sitting Fee	0	6000

Relative of Director

Remuneration

Remuneration

Remuneration

Remuneration

Remuneration

938862

621058

621093

433959

231126

496852

527903

543643

105919

0

<sup>29</sup> Previous year figures have been regrouped and/or rearranged wherever considered necessary.

**<sup>30</sup>** Significant Accounting policies & practices adopted by the company are disclosed in the statement annexed to these financial statements as Annexure 1.



## **ANNUAL REPORT 2012-13**



#### Annexure 1

#### STATEMENTS OF SIGNIFICANT ACCOUNTING POLICIES:

(Annexed to and forming part of the Financial Statement for the year ended 31st March, 2013)

- A Basis of Preparation of Financial Statements: The financial statements have been prepared and presented under the historical cost convention on accrual basis of accounting, in accordance with the accounting principles generally accepted in India and comply with the mandatory accounting standards issued by the Institute of Chartered Accountants of India and the relevant provision of the Companies Act, 1956 except where otherwise stated, the accounting principles have been consistently applied.
- B Use of Estimates: The preparation of financial statements are in conformity with the generally accepted accounting principles which require use of estimates and assumption to be made that affect the reported amounts of assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Difference between, the actual results and estimate are recognized in the period in which the results are known/materialized.
- C Inventories: Inventories of raw materials and stores and spares are valued at weighted average cost net of duties and taxes in terms of AS-2, finished goods and Stock-in-Process are valued at lower of cost or net realisable value and Scrap is valued at net realisable value

#### D Revenue Recognition:

- i) All Incomes & Expenditures are accounted on accrual basis, as they are earned or incurred.
- ii) Revenue on sales is recognized when the materials are dispatched to customers, all significant contractual obligations have been satisfied and the collection of the resulting receivables is reasonably expected.
- **E** Fixed Assets: Fixed Assets are stated at cost of acquisition (Net of indirect tax input as the case may be) less accumulated depreciation. The cost includes the purchase price, taxes, freight and other incidental expenses incurred in relation to acquisition and installation of the assets.
  - When assets are sold or discarded, their cost and accumulated depreciation are removed from respective balances and any gain or loss arising is included in the Statement of Profit & Loss.
- F Depreciation: Depreciation on fixed assets has been provided on straight-line method at the rates specified in schedule XIV of the Companies Act, 1956, as applicable.
  - Depreciation on assets purchased/sold during the year has been provided on pro-rata basis. Cost of Lease hold Land is Amortized over the period of lease.

#### **G** Foreign Currency Transactions:

- Transactions denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction.
- (ii) Any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Statement of Profit and Loss.
- (iii) Remittances not received until the end of the year are considered at the closing exchange rate as applicable. Difference between realization against debtors in the subsequent year and outstanding debtors is recognized as exchange differences in the Statement of Profit and Loss.
- H Government Grants: Capital Subsidy shown under Capital Reserves.

#### I Employee Benefits:

- (i) Short term employee benefits are recognized as expenses in the Statement of Profit and Loss of the year in which service is rendered.
- (ii) Contribution to defined contribution scheme such as Provident Fund, Family Pension Fund and ESI Fund are charged to the Statement of Profit & Loss.
- (iii) The company has an employees' gratuity fund managed by the Life Insurance Corporation of India (LIC). The company accounts for gratuity liability as expenses in the Statement of Profit & Loss of the year equivalent to the premium amount payable as per the actuarial valuation made and intimated by LIC of India.
- (iv) Leave encashment is charged to revenue on accrual basis.
- **J** Borrowing Cost: Borrowing cost that is directly attributable to the acquisition of qualifying assets is capitalized for the period until the Assets is ready for its intended use. Other borrowing costs are recognized as an expense in the period for which it is incurred.
- K Segment Reporting: Since the Company operates in one segment only, segment reporting as required under Accounting Standard 17 issued by the Institute of Chartered Accountants of India is not applicable. There is no reportable geographical Segment either.
- L Related Party Disclosure: Disclosures, regarding related parties and transactions with them, as required in terms of Accounting Standard 18 issued by ICAI, has been made at the relevant places in the notes to accounts.
- M Contingent Liability: Contingent liabilities, which are considered significant and material by the Company and not provided for are disclosed in the Notes to Accounts.
- **N** Taxes on Income: Provision for Current tax is made after taking into consideration benefits admissible under the provisions of the Income -tax Act, 1961.
  - Deferred tax resulting from "timing difference" between taxable and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the balance sheet date. Deferred tax asset is recognised and carried forward only to the extent that there is a virtual certainty that the asset will be realised in future.
- **O Impairment of Assets:** The carrying amounts of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal/external factors. An asset is impaired when the carrying amount of asset exceeds the recoverable amount. During the year no impairment in any assets has been identified by the Company.



# **ANNUAL REPORT 2012-13**



# **FLUIDOMAT LIMITED**

Registered Office: 117, 1st Floor, 'Navneet Darshan', 16/2, Old Palasia, Indore - 452 018 (M.P.)

# ATTENDANCE SLIP

Please fill Attendance Slip and hand it over at the entrance of the meeting hall. Joint shareholders may obtain additional attendance slip on request at the venue.

DP. Id*				Folio No.	
Client Id*				No. of Share(s) h	eld
Name and a	address of the sha	areholder			
	cord my presence		ual General Me	eting of the Company	y held on Thursday, 26th day
	, 2013 at 2.00 p.m.				
	of the shareholder		antuna in forma		
	e for investers hol	-			
			Please Tear I	lere	
		FLUI	DOMAT	LIMITED	
	gistered Office :		<b>DOMAT</b> Navneet Darshar		Indore - 452 018 (M.P.)
	gistered Office :	117, 1st Floor, 'N		ı', 16/2, Old Palasia,	Indore - 452 018 (M.P.)
Re	-	117, 1st Floor, 'N	Navneet Darshar	ı', 16/2, Old Palasia,	, ,
Reg I/We being a men us and on m	mber of above - na	117, 1st Floor, 'N 	PROXY FO  ereby appoint the General Meeting	o', 16/2, Old Palasia,  DRM  e following as my / our	Indore - 452 018 (M.P.)  of r Proxy to attend and vote for roe held on Thursday, 26th day
I/Webeing a men us and on m September,	mber of above - na ny / our behalf at t 2013 at 2.00 p.m.	ned Company, he and at any adjour	PROXY FO  ereby appoint the General Meeting rnment thereof:	o', 16/2, Old Palasia,  DRM  e following as my / our of the Company, to b	of r Proxy to attend and vote for r
I/Webeing a men us and on m September,	mber of above - na ny / our behalf at 1 . 2013 at 2.00 p.m.	ned Company, he 37th Annual G	PROXY FO	o', 16/2, Old Palasia,  ORM  e following as my / our of the Company, to b	of r Proxy to attend and vote for r be held on Thursday, 26th day
I/Webeing a men us and on m September,  1. Mr 2. Mr	mber of above - na ny / our behalf at t 2013 at 2.00 p.m. r./Ms	117, 1st Floor, 'N 	PROXY FO	o', 16/2, Old Palasia,  DRM  e following as my / our of the Company, to b	of r Proxy to attend and vote for r be held on Thursday, 26th day (Signature), or failing hir
I/Webeing a men us and on m September,  1. Mr 2. Mr	mber of above - na ny / our behalf at t . 2013 at 2.00 p.m. r./Ms r./Ms	117, 1st Floor, 'N 	PROXY FO	o', 16/2, Old Palasia,  DRM  e following as my / our of the Company, to b	of of r Proxy to attend and vote for rope held on Thursday, 26th day (Signature), or failing hir (Signature), or failing hir
I/Webeing a men us and on m September,  1. Mr 2. Mr 3. Mr	mber of above - na ny / our behalf at t . 2013 at 2.00 p.m. r./Ms r./Ms	med Company, he 37th Annual G	PROXY FO	o', 16/2, Old Palasia,  ORM  e following as my / our of the Company, to b	of of r Proxy to attend and vote for roe held on Thursday, 26th day (Signature), or failing hir (Signature), or failing hir (Signature)
I/Webeing a men us and on m September,  1. Mr 2. Mr 3. Mr Number of s SignedReference F	mber of above - na ny / our behalf at t 2013 at 2.00 p.m. r./Ms r./Ms shares held	med Company, he and at any adjour	PROXY FO	o', 16/2, Old Palasia,  DRM  e following as my / out of the Company, to b	of of r Proxy to attend and vote for roe held on Thursday, 26th day (Signature), or failing hir (Signature) (Signature) (Signature) (Signature)
I/Webeing a men us and on m September,  1. Mr 2. Mr 3. Mr Number of s	mber of above - na ny / our behalf at t 2013 at 2.00 p.m. r./Ms r./Ms shares held	med Company, he and at any adjour	PROXY FO	o', 16/2, Old Palasia,  DRM  e following as my / out of the Company, to b	of of r Proxy to attend and vote for roe held on Thursday, 26th day (Signature), or failing him (Signature), or failing him (Signature)

#### NOTE:

- 1. The Proxy must be returned so as to reach the Registered Office of the Company not less than 48 hours before the time of holding the aforesaid meeting.
- 2. The Proxy need not be a member of the Company.
- 3. The submission by a member of this form of proxy will not preclude such member from attending in person and voting at the meeting.

	BOOK - POST
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If undelivered please return to :	Tel.: 0731-2763121
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FLUIDOMAT LIMITED
117, 1st Floor, 'Navneet Darshan',
16/2, Old Palasia, Indore - 452 018 (M.P.)
Tel.: 0731-2564820

Website: www.fluidomat.com

# **FORM A**

Format of covering letter of the annual audit report to be filed with the stock exchanges

1	Name of the Company:	FLUIDOMAT LIMITED
2	Annual financial statements for the year ended	31.03.2013
3	Type of Audit observation	Un-qualified
4	Frequency of observation	N.A.
5	To be signed by Managing Director	Mr. Ashok Jain FOR FLUIDOMAT LIMITED,  Chairman & Managing Director.
	- Auditor of the company	CA Ritu Jain  For J. P. SARAF & CO.,  Chartered Accountants
	- Audit Committee Chairman	Mr. M. K. Shah  Mahhal  Partner.

For, FLUIDOMAT LTD.

PRAMOD JAIN COMPLIANCE OFFICER